# Deliberative Multicriteria Analysis: An Application in the Great Bay Watershed

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# Introduction

- Valuing ecosystem services plays a critical (if contested) role in environmental policy analysis
- In the United States, EPA employs nonmarket valuation in two key ways
  - 1. New and revised regulations are subject to *Regulatory Impact Analysis*, which (by executive order) requires the application of cost-benefit analysis
  - 2. Documenting the benefits of air and water quality programs that have major economic costs
- In the context of watersheds, "benefits" are associated with a wide array of ecosystem services that affect diverse stakeholders in complex ways
- Non-use values loom large, necessitating reliance on *stated preference methods*

# Concerns about Stated Preferences Methods

- Stated preference methods are controversial in ecological economics. One concern is that they conflate personal <u>preferences</u> with social and political <u>values</u>
- Mark Sagoff's critique (1988) reliance on contingent valuation can be like a criminal trial in which the judge:
  - 1. Asks each juror to assess the defendant's guilt or innocence after hearing just a brief summary of the evidence
  - 2. Reaches a verdict by summing up the "votes" cast by each juror
- Sagoff worries that this is "crazy"

## **Deliberative Valuation**

- Deliberative valuation provides a potential alternative to CBA (Gregory & Wellman, 2001; Proctor & Dreschler, 2006). General idea:
  - Communities need to decide whether to commit economic resources (tax \$\$\$) to achieve valued social ends (watershed conservation)
  - 2. Such decisions should (a) be grounded in "good" science while (b) reflecting community values
  - 3. Methodology stakeholder workshops that combine science communication with small-group deliberation → consensus on social preferences (Wilson & Howarth, 2002; Howarth & Wilson, 2006)
- This talk will describe an application of deliberative valuation in the Great Bay Watershed

#### Our EPA Project:

Assessing the contribution of small streams to use and non-use water quality values using modeling, stakeholder participation, and decision theory



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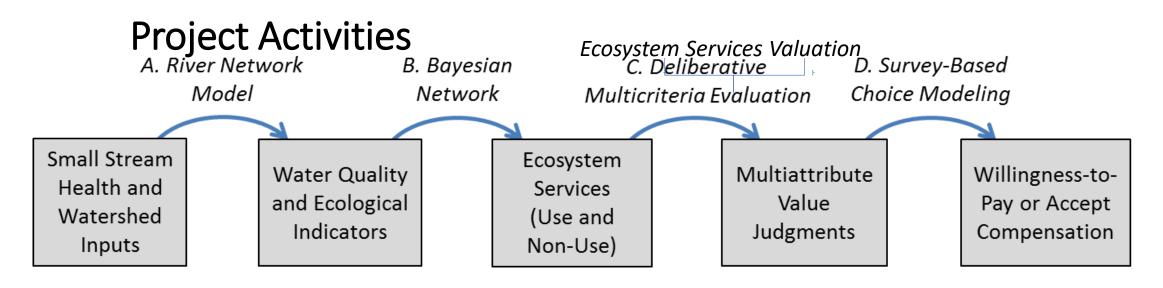
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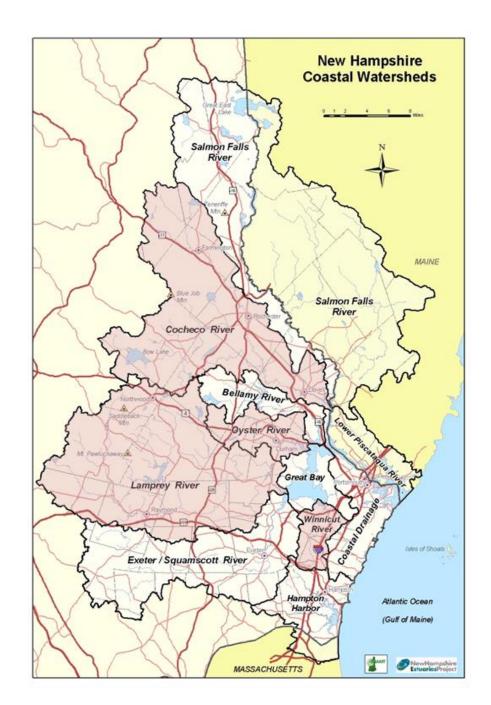
- A&B. Relate the outputs of a spatially-distributed biogeochemical river network model to water **quality** attributes, including ecosystem services, that people recognize and fundamentally value. FrAMES & BN
  - C. Structure and elicit the multiattribute value judgments of upstream and downstream water resource users and non-users in a way that accounts for the many contributors to value and the complex tradeoffs among them. DMCE
  - D. Translate multiattribute value judgments into transferable estimates of willingness-to-pay and willingness-to-accept-compensation for changes in water quality. Choice Modeling Survey

#### **Project Locations**

Three sub-watersheds of Great Bay:

	Size	N Load (tN/y)	Sources	Dev. (%)	Other
Cocheco	large	291	Both	17	
Oyster	small	22	Point	22	High TSS
Lamprey	large	190	Non-Point	12	High Conductance

• Home to almost 25% of NH's population



#### Attributes Considered in our Study

1. Swimming Days per Year



2. Risk of Flooding (%)



3. River Health (% miles impaired)

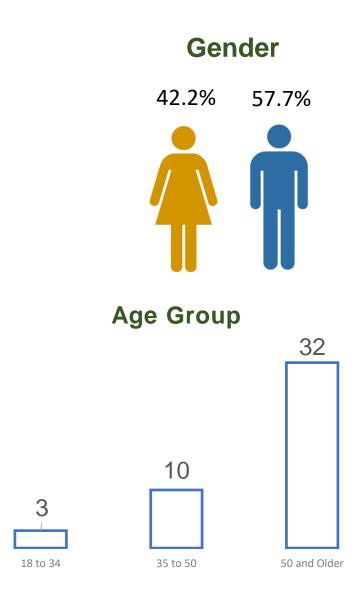


4. Water Quality Costs (\$ per household per year – change relative to status quo)



# Participant Demographics

- The Survey Center of the University of New Hampshire conducted the participants recruitment
- The recruitment process was based on a questionnaire survey to better understand participants attitudes towards the environment
- 104 residents invited
- 45 residents showed up for the four workshops (downstream and upstream users)



# Workshops Structure

Workshop Number	Sub-watershed	Treatment Method	
Workshop 1	Cocheco	Upstream and	
Workshop 2	Cocheco	Downstream users: 4 groups upstream	
Workshop 3	Lamprey	users and 4 groups downstream users	
Workshop 4	Lamprey		

#### We organized 4 workshops. Workshop Implementation

Step 1: Preparing the participants Step 2:Individual Pre-Deliberation Surveys Step 3: Group Deliberative Evaluations Step 4: Individual Post-Deliberation Surveys

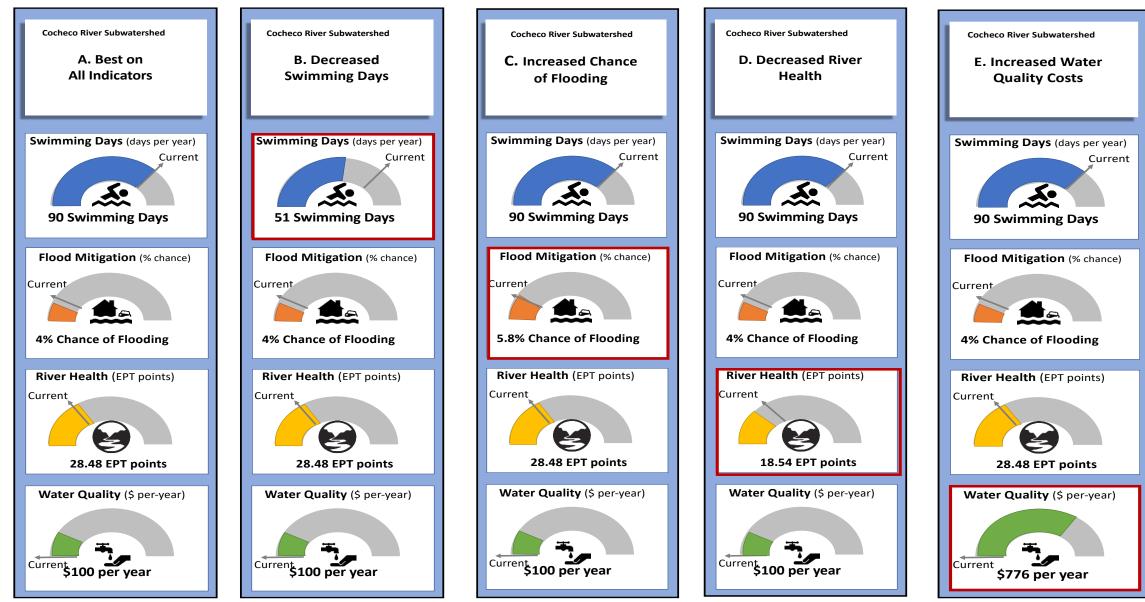






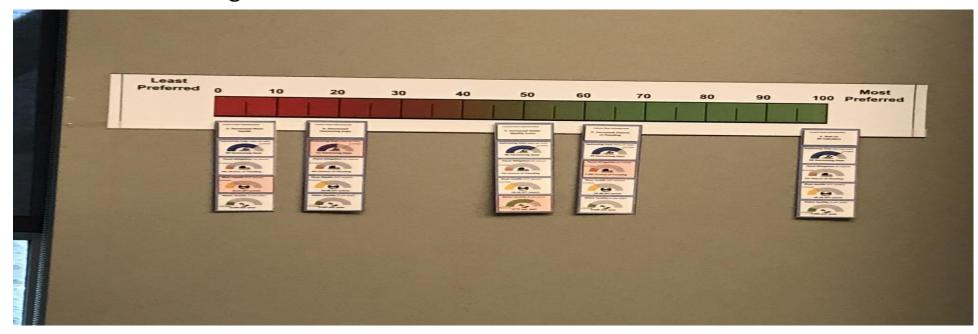


#### Attribute Bundles Used in the workshop – Cocheco River



#### Assessment Task

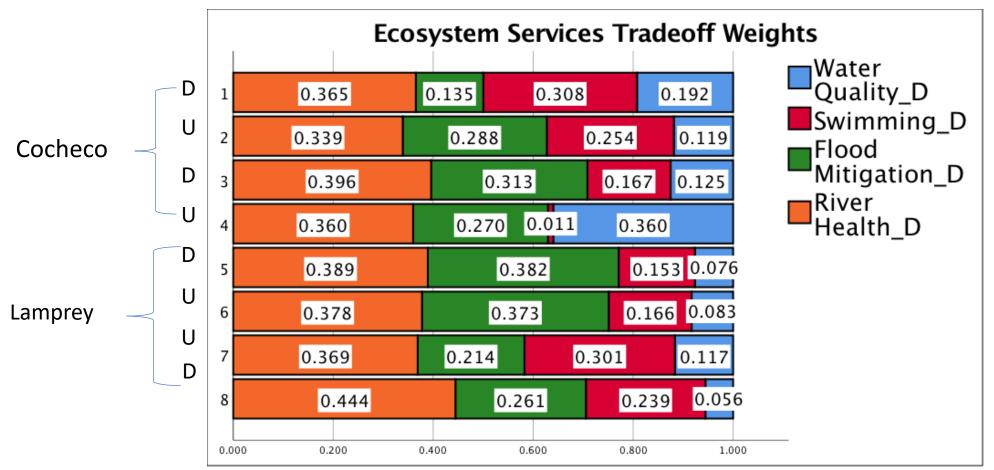
• Participants were asked to arrange cards representing different "bundles" of ecosystem service levels along a meter stick.



- Order represents preference ordering and relative spacing represents the relative difference in preferences.
- Ratings could then be read off the meter stick.
- → In the deliberative framework, preferences are not <u>personal</u> but are <u>socially constructed</u>.

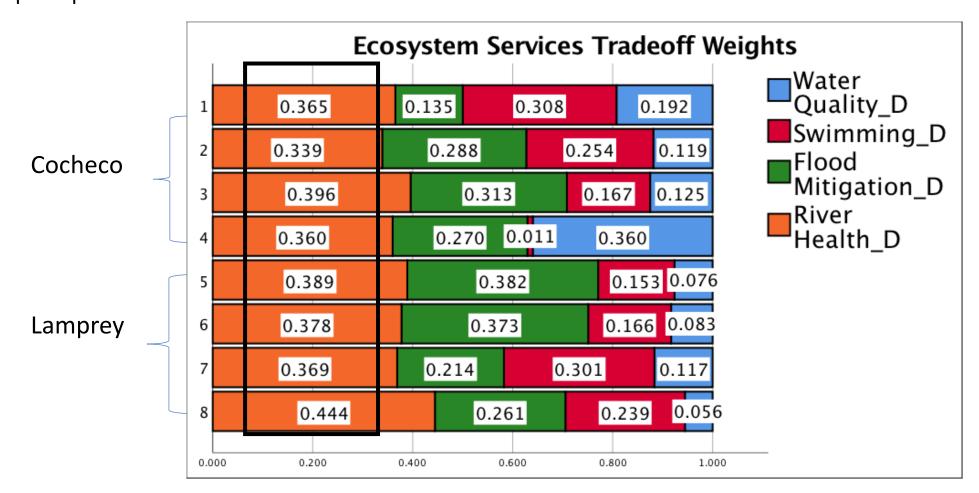
### Results

D: group of downstream users U: group of upstream users



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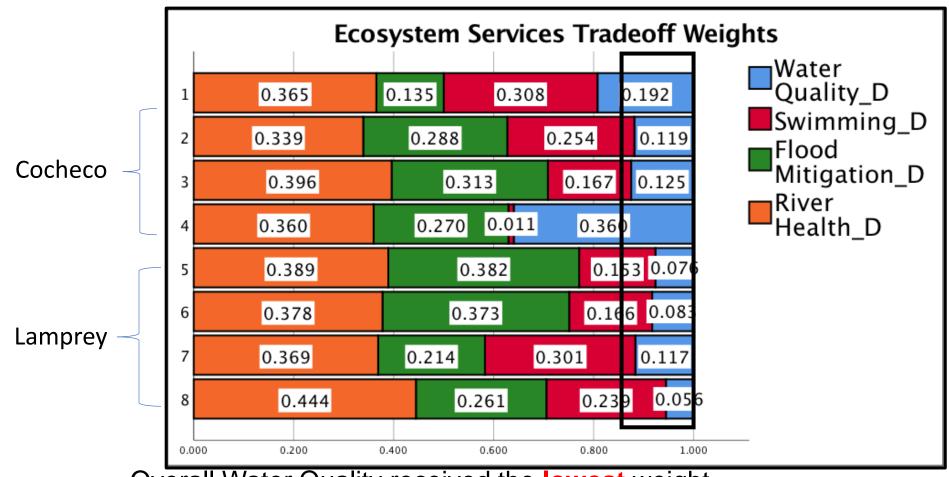
D: group of downstream users U: group of upstream users



• Overall River Health received the greatest weight

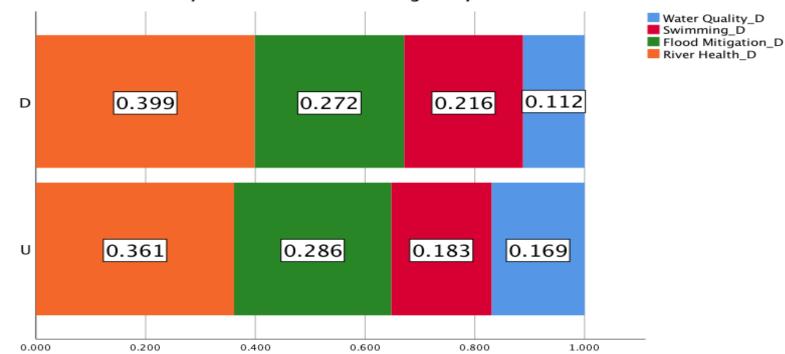
### Results

D: group of downstream users U: group of upstream users



Overall Water Quality received the lowest weight

# Is there spatial variability of social preferences?

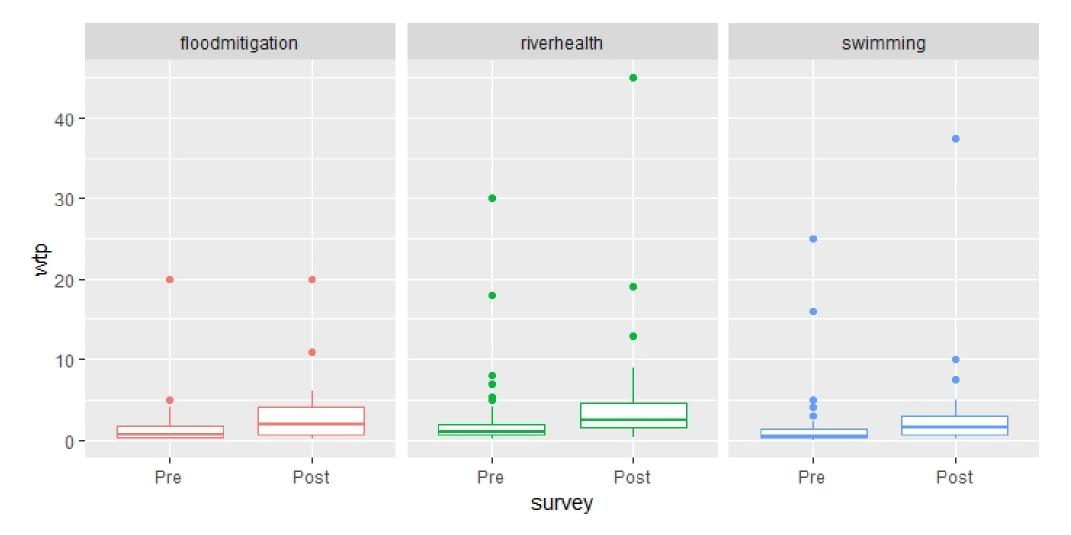


Ecosystem Services Tradeoff Weights: Upstreams vs Downstream Users

We found no statistically significant effect of participants characterization (upstream vs downstream users) across ecosystem services (p=0.663 Swimming, p=0.831 Flood mitigation, p=0.09 River Health, p=0.45 Water Quality)

 $\rightarrow$  Why? We are conducting qualitative analysis to address this question

#### How Does Deliberation Affect Monetary Values?



MANOVA: *p* = 0.012

# Conclusions

#### • In terms of the process:

➢ Participant recruitment is challenging. Should deliberative approaches focus on "stakeholders" who represent different interests and communities given the problem of inclusion and representation in the process?

Deliberative methods build social knowledge

#### • In terms of the results:

- River Health (a non use value) was weighted as the most important ecosystem service.
- ≻Cultural values prevail in the deliberative context
- $\succ$ Deliberation  $\rightarrow$  large increase in monetary values

#### Acknowledgements

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# Questions?