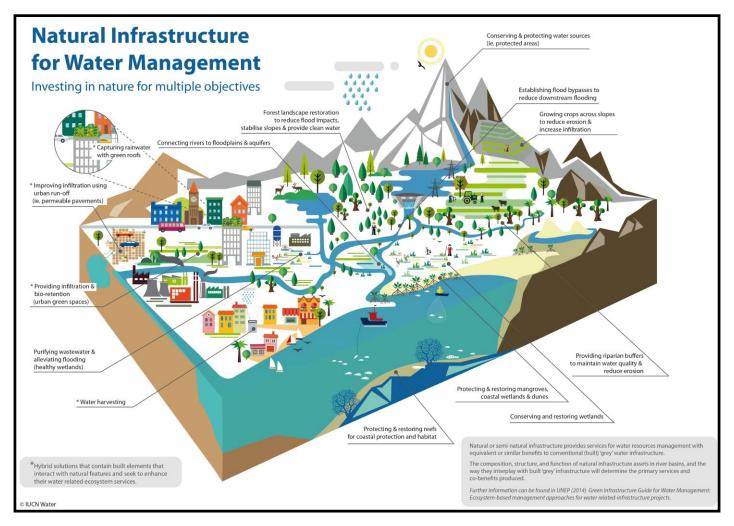
Investing in Natural Infrastructure for Water



Marcy Lyman
Bullard Fellow
Harvard Forest

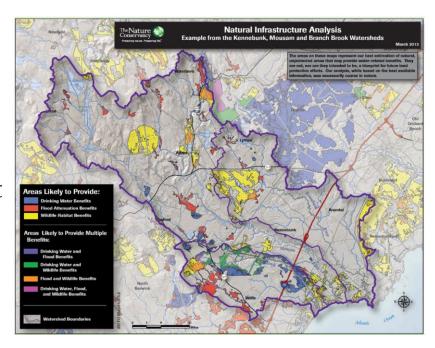
Spencer Meyer Senior Conservationist Highstead Foundation

A Natural Infrastructure Investment Program for NH?

- \$3 billion invoice for water infrastructure
- Legislative committee studying funding with no recommendations for natural infrastructure
- History and experience investing in forests for water services

Introduction to Investing in Natural Infrastructure for Water

- Make the Case for Conservation & Economics
 - Evaluating multiple conservation and public values
 - Investments vs. "investments"
 - Making a business case for investments
- Opportunities and Challenges
 - Enabling policy
 - Technical knowledge, assistance
 - Stakeholder network
- Case Study: Portland Water District
- Framework for New Hampshire



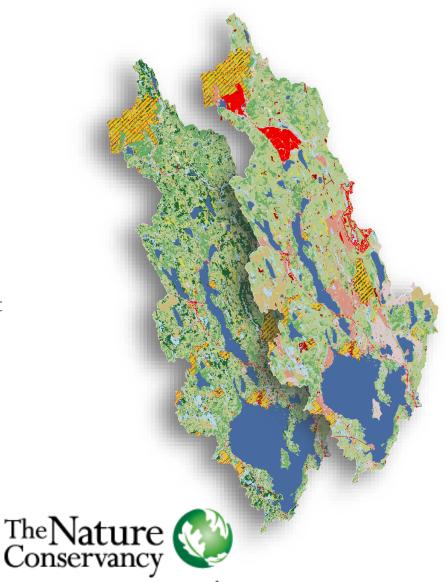
Conservation's Return on Investment



- Clean air
- Flood control
- Timber
- Carbon
- Recreation
- Wildlife habitat



Yale school of forestry & environmental studies



Protecting nature. Preserving life.*

The Challenges of Investing in Watersheds:

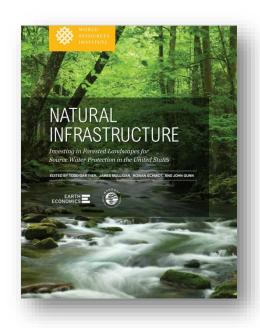
Pay for Ecosystem Conservation/Restoration Now to Reduce Future Costs

- Who pays costs in the long run?
- Who stands to gain?
- Who will put up capital now?
- How will performance be evaluated?
- Will the ecosystem be restored?
- Will you still need to invest in grey infrastructure later?

Figure 10 | The "Actor Network" in Successful Natural Infrastructure Efforts

MAINSTREAMERS **AGENCIES** PHILANTHROPIES/ Organizations responsible for building national and international Agencies may signal demand PRIVATE CAPITAL support for natural infrastructure by enforcing regulatory policy Financing institutions that can approaches by building capacity on utilities, businesses and other provide upfront capital in the among decision makers, groups. Agencies may also facilitate form of grants, loans, and exchanging knowledge and opportunities through grant-making investments to establish experiences, connecting pilot and cost shares natural infrastructure projects projects and creating consistency within the field LOCAL CONVENERS **IMPLEMENTERS** AND ADVOCATES / TRANSACTION Groups responsible for building the SUPPLIERS necessary capacity among local **BROKERS** Landowners who supply watershed stakeholders required to establish Entities that provide upfront services by conserving or restoring an incentives system. Conveners ecosystem functions on their land financing, expertise to the production are typically organizations with a of watershed services, and/or local or regional focus, however aggregation of supply and risk national/international institutions can fill this role as well ACADEMICS/ INVESTORS/ TOOLS **MODELERS** BENEFICIARIES Software and equipment developed Community responsible for Investors in natural infrastructure to facilitate the generation, verification advancing the field of ecosystem for enhanced watershed services and transaction of watershed services science through metric and where the business case has while providing transparency and model development and by been made; typically utilities, public outreach seeking scientific answers governments, and businesses KEY Money Watershed Services Relationships Regulations Knowledge

Water as Fragmented Sector



Selling the Business Case ... for each type of investment

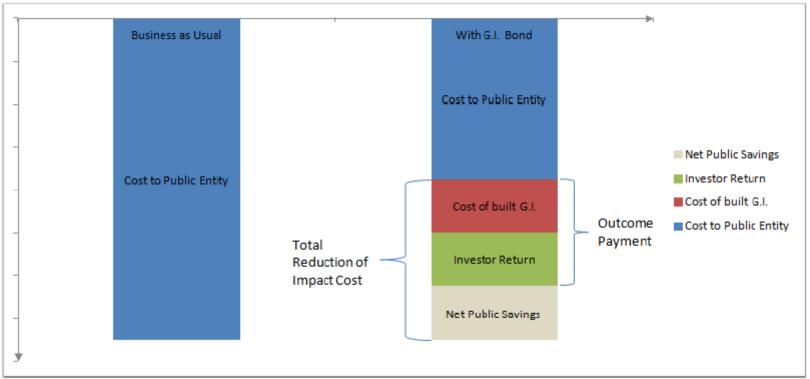
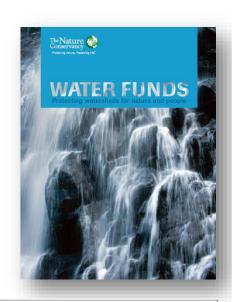


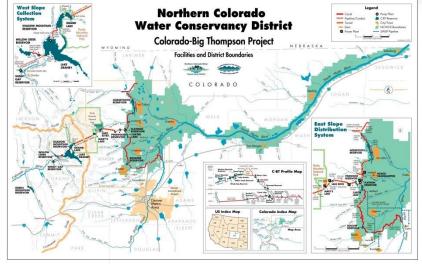
Figure 2: Value-for-Money Case

Holland and Daniello 2014

Water Funds

- Stakeholders invest in their water
- Key Components
 - Ecosystem services mechanisms
 - Financial mechanisms
 - Institutional mechanisms
 - Water funds linked to conservation
 - Accountability





Colorado Conservation Exchange: The Lower Watershed Opportunity

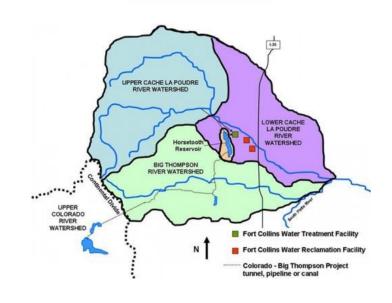
213,000 grazing acres and 172,000 farm acres could add BMPs

BAU cost: \$23-26 million

NI cost: \$7-13 million

Savings: \$10-15 million





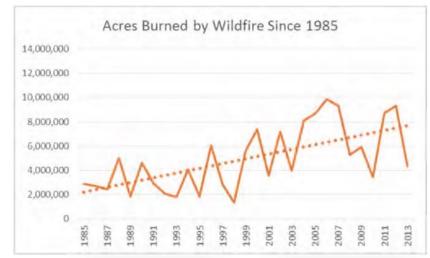
Colorado Conservation Exchange: The Upper Watershed Opportunity

270,000 to 470,000 high-risk acres to be treated

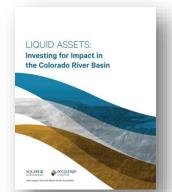
BAU cost: \$565 million

NI cost: \$247-366 million

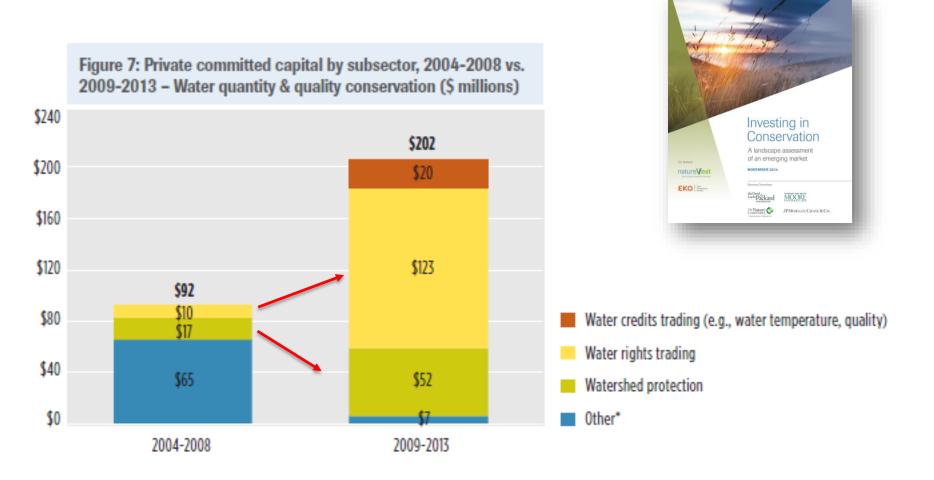
Savings: \$200-320 million





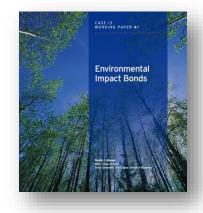


Scaling Up Water Quality/Quantity Investments



Environmental Impact Bonds

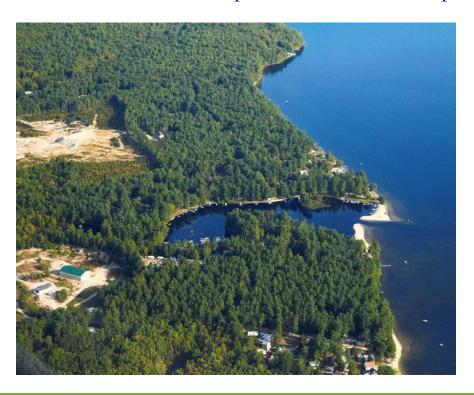
- Use when need capital to fund future savings (e.g., green infrastructure)
- "Pay-for-Performance" ties returns to conservation outcomes
- Requires <u>future cash flows</u>, <u>standard metrics</u>, and usually <u>regulation</u>

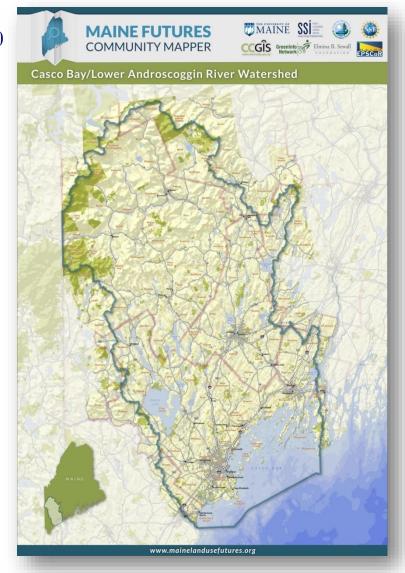


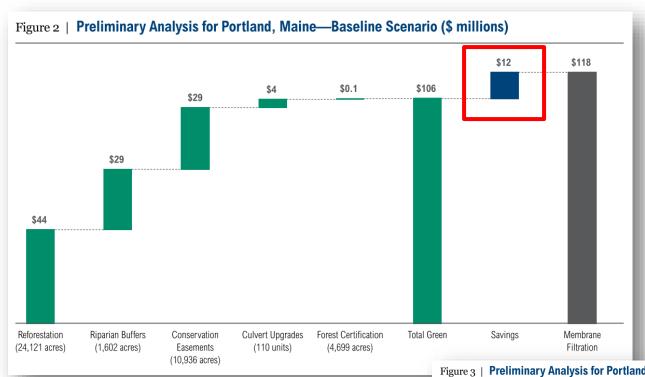
		Annual Bonus Return-at-Risk				
Investmen	nt ("Bond Principal")	\$10 mm				
Annual Co	Yes (e.g., 5% of principal)					
Annual Bo	onus	Yes				
Per formance Targets Are Met	Payment at Maturity	\$10 mm				
	Investor Return on Investment (ROI)	Positive				
Performance Targets Are Unmet	Payment at Maturity	<\$10 mm (\$10 mm less the nominal value of prior coupon and bonus payments)				
	Investor Return on Investment (ROI)	0.0%				

Case Study: Portland, ME

- Portland Water District: 22 M gal/day for 200,000 consumers
- Water from 30,000 ac Sebago Lake
- Filtration avoidance permit = \$97-155M savings
- 10% of watershed is protected from development

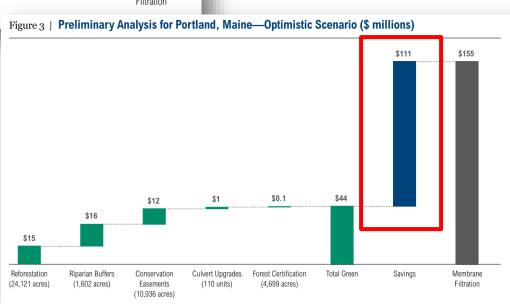






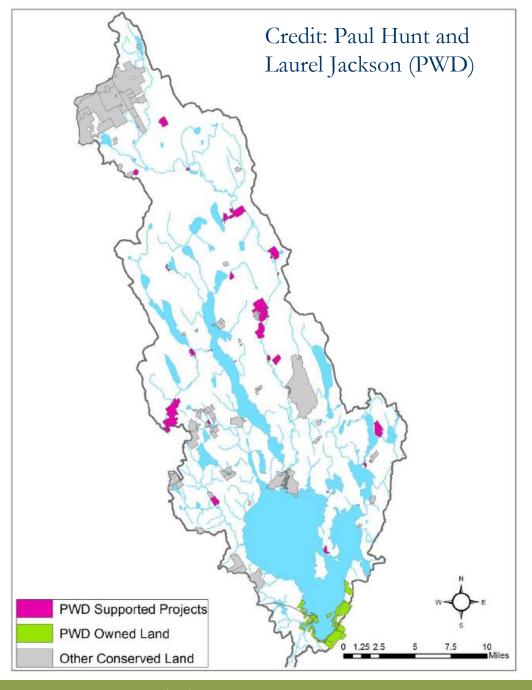
Natural Infrastructure Savings



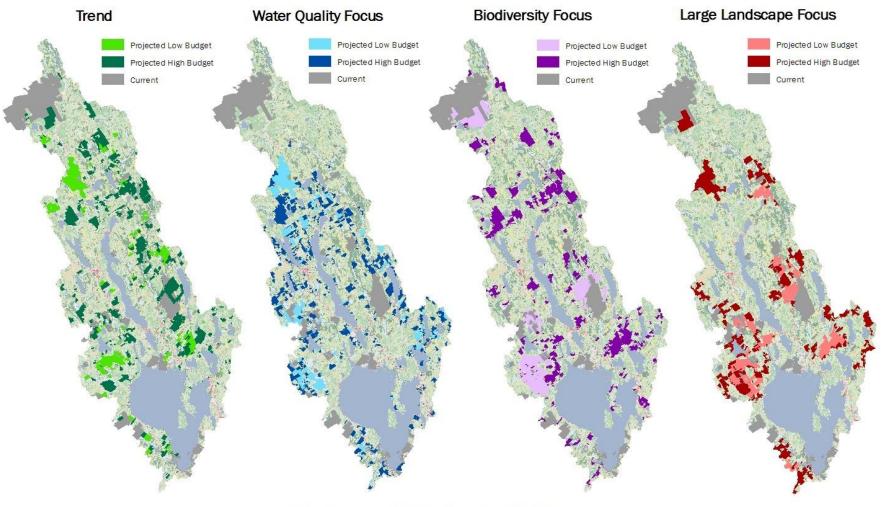


PWD Land Conservation

- Began in 2007
- PWD land conservation program will up to 25% of individual conservation transactions
- Equates to ~ \$6M over next 25 years
- Works with local land trust partners



Sebago Watershed Alternative Conservation Futures



Background indicates land cover classes from 2011 NLCD.

Projected conservation is based on simulations of current trends and alternative future conservation priorities. For all scenarios, 7.6% of the Sebago Lake watershed is currently conserved, an additional 4.1% is conserved with a projected low budget, and an additional 12.4% is conserved with a projected high budget.







Spencer Meyer Malia Carpio [Contact: smeyer@highstead.net] DRAFT: March 7, 2016

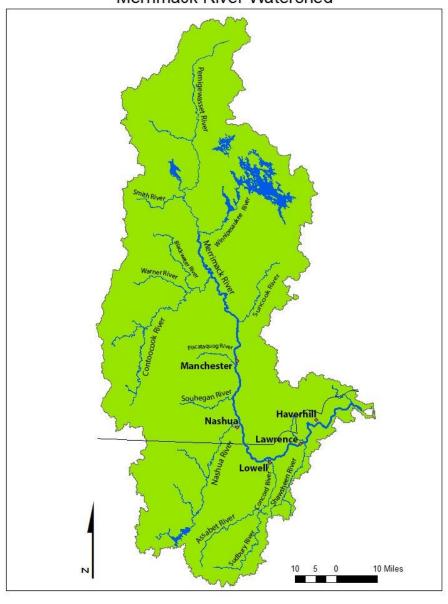


Framework for NH

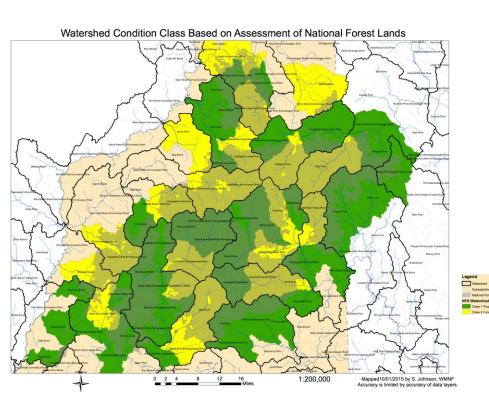
- Making the case and quantifying public value
- Enabling policy
- Technical knowledge, assistance
- Stakeholders

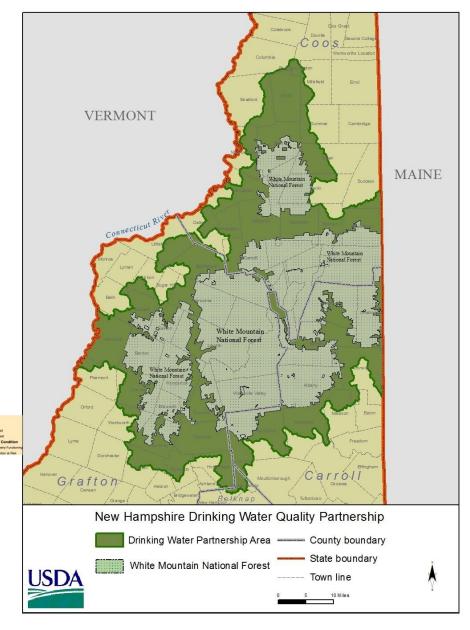
Merrimack River Watershed

- 5,010 sq miles
- Water supplies for over 600,000 people
- Loss of forested land from housing development
- 4th most threatened for impacts to water quality (USFS)



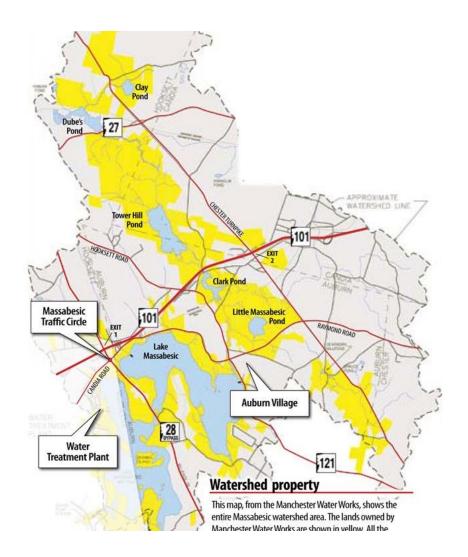
White Mountain National Forest





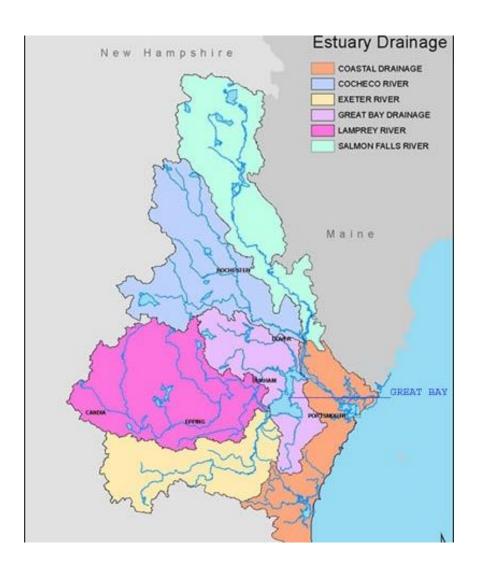
Manchester Water Works

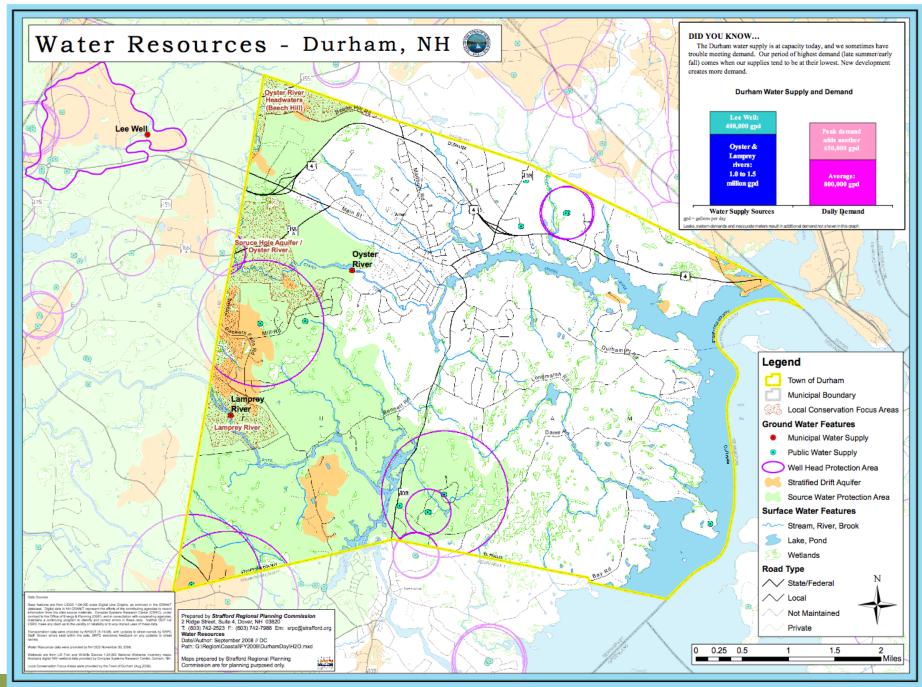
forest land ownership and management water quality and supplies conservation investment

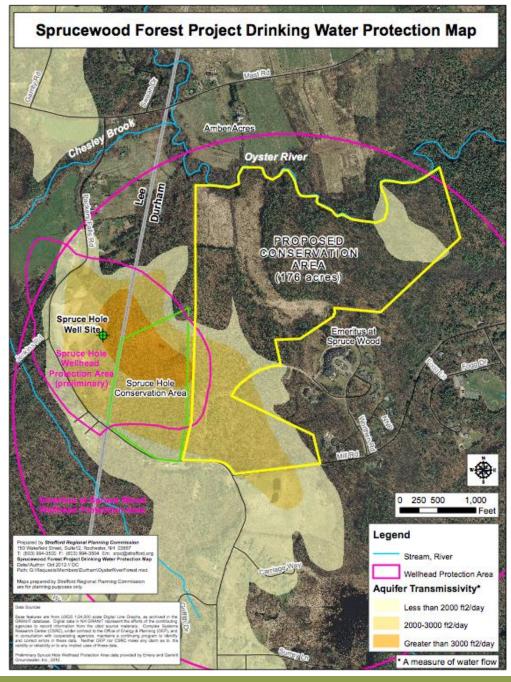


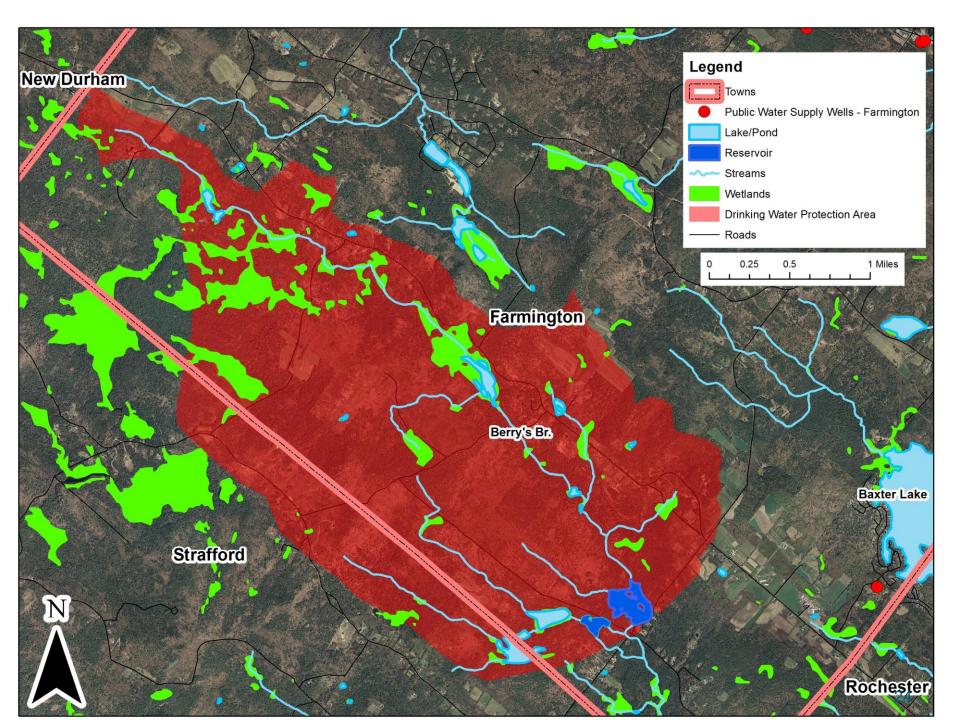
Great bay

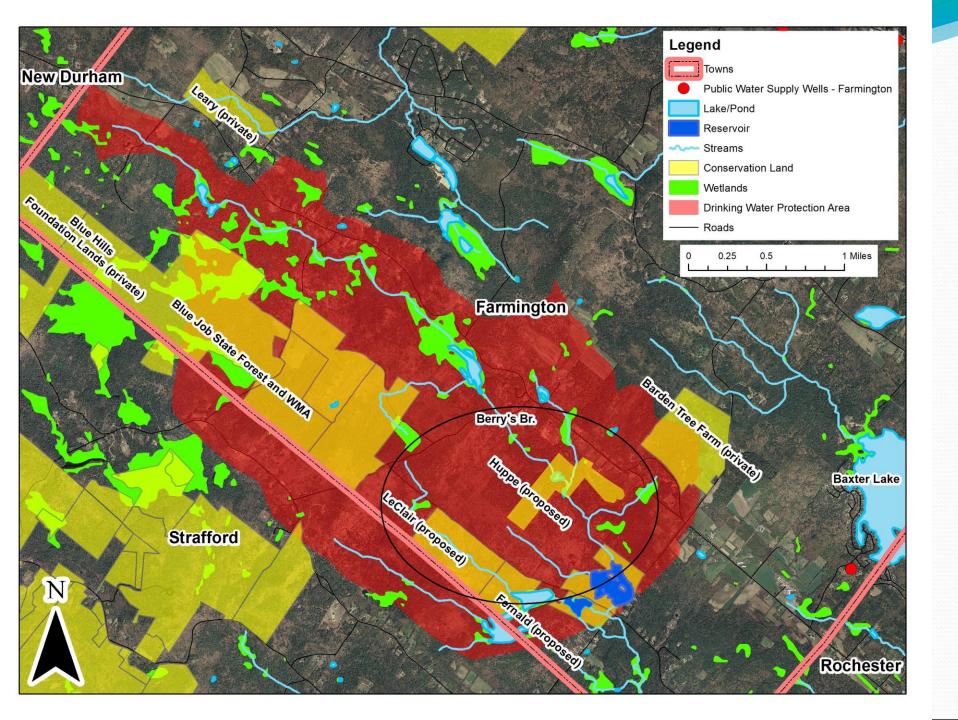
EPA Compliance order
Lamprey River/EPSCOR
Great Bay Estuarine Partnership
- Ecosystem Services project
Land conservation projects for
Durham/UNH water
supplies
Collaborative land management
at headwaters











QUESTIONS

Cause and effect?

How to connect science and finance?

Opportunities for natural infrastructure investment?

Barriers to investment?

How to compensate?

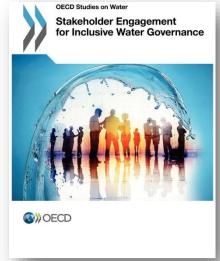
Scale?

Attitudes/knowledge?

Levels of Stakeholder Engagement

Figure 1.1. Levels of stakeholder engagement

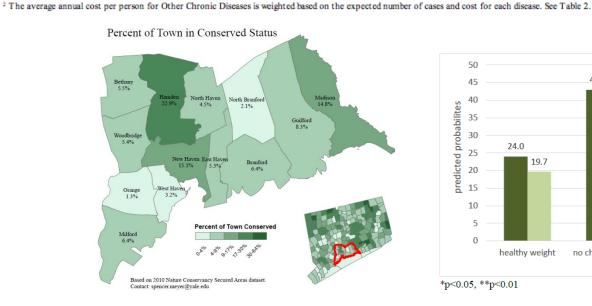


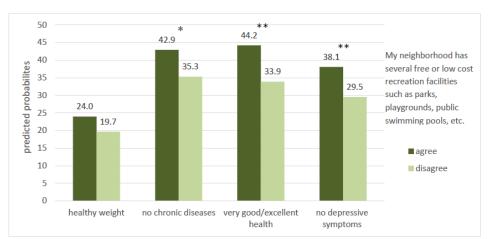


Open Space Mitigates Chronic Disease Costs

	Probability	of Disease
With	Access	Without Access

			WILLI ACCESS	Williout Access								Fotential with Increased Access			
					% Reduction	Standard Error	Avoided Cases	Annual cost/		Annual		Projected	Projected		
	Sample %	Population	%	%	With Access	% Reduction	With Access	person ²		Avoided Cost		Avoided Cases	Annual Savings		
Population		464,037	71.1%	28.9%											
Asthma ¹	14.7%	68,176	15.4%	12.8%				\$	2,709						
Depression	33.6%	156,142	32.3%	37.3%				\$	4,580						
Diabetes	9.9%	45,817	8.5%	13.5%	5.0%	0.7%	1,402	\$	7,666	\$	10,749,294	905	\$	6,939,418	
Hypertension	27.1%	125,822	23.3%	37.2%	13.9%	1.3%	10,679	\$	2,669	\$	28,503,245	6,936	\$	18,511,241	
Heart Disease	7.0%	32,519	5.6%	10.5%	4.9%	0.8%	912	\$	8,312	\$	7,579,165	693	\$	5,757,197	
Obesity	25.2%	117,124	24.0%	28.6%				\$	6,405						
¹ Difference between those with and without access was not significant						\$	46,831,704		\$	5,757,197					





8.29%

*p<0.05, **p<0.01

Ickovics et al., in review

Potential with Increased Access