



## **CCSNH- PSU Transfer Pathway Program: B.S. in Business Administration**

**Plymouth State University** has partnered with the **Community College System of New Hampshire** to offer a Pathways Program that allows you to smoothly transition to PSU. This curriculum map shows you the courses to take while enrolled as a CCSNH student, for seamless transfer and efficient completion of the B.S. degree program in Business Administration. The pathway can be embedded in any CCSNH degree program but is particularly compatible with programs in business, accounting or liberal arts.

Students can take these courses at CCSNH	To fulfill these requirements at PSU*
General Education courses required for	General Education requirements satisfied via
associate's degree in selected CCSNH program	block transfer agreement*
Finite Math OR Calculus I (see course mapping	MA 2200- Finite Mathematics OR MA 2550-
guide for approved CCSNH courses)	Calculus I
Probability and Statistics (see course mapping	Substitution for MA 2210, when taken with Finite
guide for approved CCSNH courses)	Math or Calculus I
Introduction to Marketing (see course mapping	BUS 1100: Intro to Marketing and Sales
guide for approved CCSNH courses)	
Business Law (see mapping guide for approved	BUS 1200: Business Law and Ethics
CCSNH courses)	
Computer Applications (see course mapping	BUS 1300: Digital Information Technologies
guide for approved CCSNH courses)	
Macroeconomics (see course mapping guide for	BUS 1400: Principles of Economics
approved CCSNH courses)	
Accounting I and II (see course mapping guide for	BUS 2000: Financial and Managerial Accounting
approved CCSNH courses)	
Business Finance OR Organizational Behavior (see	BUS 2000: Introduction to Finance OR MGM
course mapping guide for approved CCSNH	3450- Organizational Behavior
courses)	
Principles of Management (see course mapping	BUS 2200: Management and Decision Making
guide for approved CCSNH courses)	
Professional/Business Communications (see	BUS 2300- Business Writing and Presenting
course mapping guide for approved courses)	
General electives or Program electives, as needed	Some lower-level math electives and specialized
to meet requirements for CCSNH degree program	program electives will not transfer, otherwise,
(60 credit minimum)	courses transfer as general electives

<sup>\*</sup> The CCSNH-PSU Block transfer agreement states that CCSNH students graduating with an associate's degree from any CCSNH campus, with an overall GPA of 2.0 will have fulfilled all general education requirements for Plymouth State University. A minimum of 60 credits will be transferred.

<sup>\*\*</sup> CCSNH courses that have been approved as equivalent to the required PSU course are listed on the final page of this document

# At PSU you will complete the following requirements to earn your bachelor's degree:

### Major Course Requirements

BUS 2100- Introduction to Finance (if not taken at CCSNH)

MGM 3150- Fundamentals of Business Operations

MGM 3450- Organizational Behavior and Team Development (if not taken at CCSNH)

One 3000/4000 level course in MKT or SAL

Three 3000/4000 level courses in ACC, BUS, ECN, ENT, FIN, LAW, MGM, MKT, SAL or SM

One 3000/4000 level course in ACC, DAT, FIN, MGM or MKT with quantitative reasoning attribute

MGM 4900- Strategy and Sustainable Competitive Advantage

#### General Education Program Course Requirements (if needed)

Any general education requirements remaining and not covered by block transfer agreement\*

#### **University Degree Requirements**

General Elective Courses to fill remaining credits required for bachelor's degree (128 credit minimum)

\*Students must earn an associate's degree from CCSNH to be eligible for the block transfer program. Students transferring prior to associate's degree completion will be required to meet the requirements for the PSU general education program. CCSNH courses meeting specific PSU general education requirements will be evaluated at the time of transfer.

### SPECIFIC PROGRAM REQUIREMENTS ARE SUBJECT TO CHANGE. AN ADVISOR AT UNH WILL PROVIDE YOU WITH THE BEST POSSIBLE GUIDANCE FOR COURSE SELECTIONS EACH TERM.

**Also note:** Students may transfer a maximum of 90 credits in total. Students not transferring an associate's degree must receive a grade of C or better for courses to transfer. Note that some programs may have more stringent requirements for transfer.

# Course Mapping Guide: Proposed CCSNH Courses for Business Administration Major Equivalency

#### PSU Course MA 2550: Calculus I

GBCC: MATH 230 G- Calculus I LRCC: MATH 270L- Calculus I MCC: MATH 204M- Calculus I NCC: MATH 210N- Calculus I NHTI: MATH 205C- Calculus I RVCC: MATH 210R- Calculus 1

#### **PSU Course MA 2200: Finite Mathematics**

GBCC: MATH 215G- Finite Mathematics LRCC: MATH 225L- Finite Mathematics

NHTI: MATH 125C- Finite Mathematics RVCC: MATH 115R- Finite Mathematics

**PSU Course MA 2210: Business Statistics** 

### PSU Course BUS 1100: Introduction to Marketing and Sales

GBCC: MKTG 101G- Principles of Marketing LRCC: BUS 260L-Principles of Marketing MCC: MKTG 125M- Principles of Marketing NCC: BUS 104N- Principles of Marketing NHTI: BUS 170C- Principles of Marketing RVCC: BUS 260R- Principles of Marketing

WMCC: MGMT 212W- Marketing

#### **PSU Course BUS 1200: Business Law and Ethics**

GBCC: BUS 211G- Business Law
LRCC: BUS 238L- Business Law
MCC: BUS 212M- Business Law
NCC: BUS 240N- Business Law
NHTI: BUS 225C- Business Law I
RVCC: BUS 240 R- Business Law
WMCC: MGMT 215W- Business Law

### PSU Course BUS 1300: Digital Information Technologies

GBCC: CIS 156G- Computer Apps for Business

CIS 153G- Comprehensive Business Computer Applications

LRCC: CIS 235L- Spreadsheets OR

CIS 240L- Management with Computers

MCC : CIS 110M- Microsoft Computer Applications

NCC: BCPT 119N- Software Applications OR

BCPT 208N- Spreadsheets
IST 102C- PC Applications OR

NHTI: IST 102C- PC Applications OF IST 200- Spreadsheets

RVCC: BCPT 101R- Intro to Computer Applications

WMCC: COMP 110W- Business Computer

**Applications** 

### PSU Course BUS 2000: Financial and Managerial Accounting

GBCC: ACCT 113G- Intro to Accounting and

Financial Reporting I

LRCC: ACCT 273L- Introduction to Computerized

Accounting

MCC: ACCT 216M- Software Systems Applications

OR ACCT 100M- Accounting for Small

**Business** 

NCC: ACCT 102N- Financial Accounting II AND

ACCT 210N- Managerial Accounting

NHTI: ACCT 110C- Managerial Accounting AND

ACCT 250C- Cost Accounting

RVCC ACCT 216R- Computerized Accounting

WMCC: ACCT 114W- Financial Accounting AND

ACCT 214W- Managerial Finance and

Accounting

#### **PSU Course BUS 2100: Introduction to Finance**

GBCC: BUS 221G- Business Finance

MCC: BUS 221M- Business Finance
RVCC: ACCT 204R: Introduction to Finance

### <u>PSU Course MGM 3450: Organizational Behavior</u> and Team Development

GBCC: BUS 216G- Organizational Behavior
MCC: BUS 216M- Organizational Behavior
NCC: BUS 218N- Dynamics of Organizational

Behavior

NHTI: BUS 245C- Organizational Behavior RVCC: BUS 216R- Organizational Behavior

### <u>PSU Course BUS 2200: Management and Decision</u> Making

GBCC: BUS 114G- Management

LRCC: BUS 231L- Principles of Management

MCC: BUS 114M- Management

NCC: BUS 110N- Principles of Management
NHTI: BUS 270C- Principles of Management
RVCC: BUS 110R- Principles of Management
WMCC: MGMT 214W- Management & Teamwork

### PSU Course BUS 2300: Business Writing and Presenting

GBCC: BUS 210G- Organizational Communications
LRCC: ENGL 124L- Business Communications
MCC: BUS 210M: Organizational Communications

NCC: ENGL 103N- Professional Writing

NHTI: COMM 127C- Professional Communication

and Public Speaking

RVCC: ENGL 122R- Professional Writing and

Communications

WMCC: ENGL 211W- Professional Writing

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