



CCSNH- PSU Transfer Pathway Program: B.S. in Management

Plymouth State University has partnered with the **Community College System of New Hampshire** to offer a Pathways Program that allows you to smoothly transition to PSU. This curriculum map shows you the courses to take while enrolled as a CCSNH student, for seamless transfer and efficient completion of the B.S. degree program in Management. The pathway can be embedded in any CCSNH degree program but is particularly compatible with programs in business, accounting or liberal arts.

Students can take these courses at CCSNH...	To fulfill these requirements at PSU*
General Education courses required for associate's degree in selected CCSNH program	General Education requirements satisfied via block transfer agreement*
Finite Math OR Calculus I (see course mapping guide for approved CCSNH courses)	MA 2200- Finite Mathematics OR MA 2550- Calculus I
Probability and Statistics (see course mapping guide for approved CCSNH courses)	Substitution for MA 2210, when taken with Finite Math or Calculus I
Introduction to Marketing (see course mapping guide for approved CCSNH courses)	BUS 1100: Intro to Marketing and Sales
Business Law (see mapping guide for approved CCSNH courses)	BUS 1200: Business Law and Ethics
Computer Applications AND/OR Professional/Business Communications (see course mapping guide for approved courses)	BUS 1300: Digital Information Technologies AND/OR BUS 2300- Business Writing and Presenting
Macroeconomics (see course mapping guide for approved CCSNH courses)	BUS 1400: Principles of Economics
Introduction to Finance AND/OR Financial and Managerial Accounting (see course mapping guide for approved CCSNH courses)	BUS 2100- Introduction to Finance AND/OR BUS 2000: Financial and Managerial Accounting
Principles of Management (see course mapping guide for approved CCSNH courses)	BUS 2200: Management and Decision Making
Organizational Behavior (see course mapping guide for approved CCSNH courses)	MGM 3450- Organizational Behavior
Human Resource Management (see course mapping guide for approved courses)	MGM 4250- Managing Human Resources
General electives or Program electives, as needed to meet requirements for CCSNH degree program (60 credit minimum)	Some lower-level math electives and specialized program electives will not transfer, otherwise, courses transfer as general electives

* The CCSNH-PSU Block transfer agreement states that CCSNH students graduating with an associate's degree from any CCSNH campus, with an overall GPA of 2.0 will have fulfilled all general education requirements for Plymouth State University. A minimum of 60 credits will be transferred.

** CCSNH courses that have been approved as equivalent to the required PSU course are listed on the final page of this document

At PSU you will complete the following requirements to earn your bachelor's degree:

Major Course Requirements

BUS 1300- Digital Information Technologies (if not taken at CCSNH)

BUS 2100- Introduction to Finance (if not taken at CCSNH)

BUS 2000- Financial and Managerial Accounting (if not taken at CCSNH)

BUS 2300- Business Writing and Presenting (if not taken at CCSNH)

MGM 3190- Business Operations and Analytics

One 3000/4000 level course in FIN or ECN

One 3000/4000 level course in MKT or SAL

Two 3000/4000 level courses in ACC, BUS, ECN, ENT, FIN, LAW, MGM, MKT, SAL or SM

MGM 4900- Strategy and Sustainable Competitive Advantage

General Education Program Course Requirements (if needed)

Any general education requirements remaining and not covered by block transfer agreement*

University Degree Requirements

General Elective Courses to fill remaining credits required for bachelor's degree (120 credit minimum)

*Students must earn an associate's degree from CCSNH to be eligible for the block transfer program. Students transferring prior to associate's degree completion will be required to meet the requirements for the PSU general education program. CCSNH courses meeting specific PSU general education requirements will be evaluated at the time of transfer.

SPECIFIC PROGRAM REQUIREMENTS ARE SUBJECT TO CHANGE. AN ADVISOR AT PSU WILL PROVIDE YOU WITH THE BEST POSSIBLE GUIDANCE FOR COURSE SELECTIONS EACH TERM.

Also note: Students may transfer a maximum of 90 credits in total. Students not transferring an associate's degree must receive a grade of C or better for courses to transfer. Note that some programs may have more stringent requirements for transfer.

Course Mapping Guide: Proposed CCSNH Courses for Business Administration Major Equivalency

PSU Course MA 2550: Calculus I

GBCC: MATH 230 G- Calculus I
LRCC: MATH 270L- Calculus I
MCC: MATH 204M- Calculus I
NCC: MATH 210N- Calculus I
NHTI: MATH 205C- Calculus I
RVCC: MATH 210R- Calculus 1

PSU Course MA 2200: Finite Mathematics

GBCC: MATH 215G- Finite Mathematics
LRCC: MATH 225L- Finite Mathematics
NHTI: MATH 125C- Finite Mathematics
RVCC: MATH 115R- Finite Mathematics

PSU Course BUS 1100: Introduction to Marketing and Sales

GBCC: MKTG 101G- Principles of Marketing
LRCC: BUS 260L-Principles of Marketing
MCC: MKTG 125M- Principles of Marketing
NCC: BUS 104N- Principles of Marketing
NHTI: BUS 170C- Principles of Marketing
RVCC: BUS 260R- Principles of Marketing
WMCC: MGMT 212W- Marketing

PSU Course BUS 1200: Business Law and Ethics

GBCC: BUS 211G- Business Law
LRCC: BUS 238L- Business Law
MCC: BUS 212M- Business Law
NCC: BUS 240N- Business Law
NHTI: BUS 225C- Business Law I
RVCC: BUS 240 R- Business Law
WMCC: MGMT 215W- Business Law

PSU Course BUS 1300: Digital Information Technologies

GBCC: CIS 156G- Computer Apps for Business
LRCC: CIS 133L- Intro to Information Technology
MCC: CIS 110M- Microsoft Computer Applications
NCC: BCPT 119N- Software Applications
NHTI: IST 102C- PC Applications
RVCC: BCPT 101R- Intro to Computer Applications
WMCC: COMP 110W- Business Computer Applications

PSU Course BUS 2000: Financial and Managerial Accounting

GBCC: ACCT 113G- Intro to Accounting and Financial Reporting I
LRCC: ACCT 273L- Introduction to Computerized Accounting
MCC: ACCT 216M- Software Systems Applications OR ACCT 100M- Accounting for Small Business
NCC: ACCT 102N- Financial Accounting II AND ACCT 210N- Managerial Accounting

NHTI: ACCT 110C- Managerial Accounting AND ACCT 250C- Cost Accounting
RVCC: ACCT 216R- Computerized Accounting
WMCC: ACCT 114W- Financial Accounting AND ACCT 214W- Managerial Finance and Accounting

PSU Course BUS 2100: Introduction to Finance

GBCC: BUS 221G- Business Finance
MCC: BUS 221M- Business Finance
RVCC: ACCT 204R- Introduction to Finance

PSU Course MGM 3450: Organizational Behavior and Team Development

GBCC: BUS 216G- Organizational Behavior
MCC: BUS 216M- Organizational Behavior
NCC: BUS 218N- Dynamics of Organizational Behavior
NHTI: BUS 245C- Organizational Behavior
RVCC: BUS 216R- Organizational Behavior

PSU Course BUS 2200: Management and Decision Making

GBCC: BUS 114G- Management
LRCC: BUS 231L- Principles of Management
MCC: BUS 114M- Management
NCC: BUS 110N- Principles of Management
NHTI: BUS 270C- Principles of Management
RVCC: BUS 110R- Principles of Management
WMCC: MGMT 214W- Management & Teamwork

PSU Course BUS 2300: Business Writing and Presenting

GBCC: BUS 210G- Organizational Communications
LRCC: ENGL 124L- Business Communications
MCC: BUS 210M- Organizational Communications
NCC: ENGL 103N- Professional Writing
NHTI: COMM 127C- Professional Communication and Public Speaking
RVCC: ENGL 122R- Professional Writing and Communications
WMCC: ENGL 211W- Professional Writing

PSU Course MGM 4250: Managing Human Resources

GBCC: BUS 224G- Human Resources Management
LRCC: BUS 241L- Human Resources Management
MCC: BUS 224M- Human Resources Management
NCC: BUS 201N- Human Resources Management
NHTI: BUS 273C- Human Resources Management
RVCC: BUS 201R- Human Resources Management
WMCC: BUS 201W- Introduction to Human Resource

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